



Bidder Information Session

UGI Utilities, Inc. – Electric Division

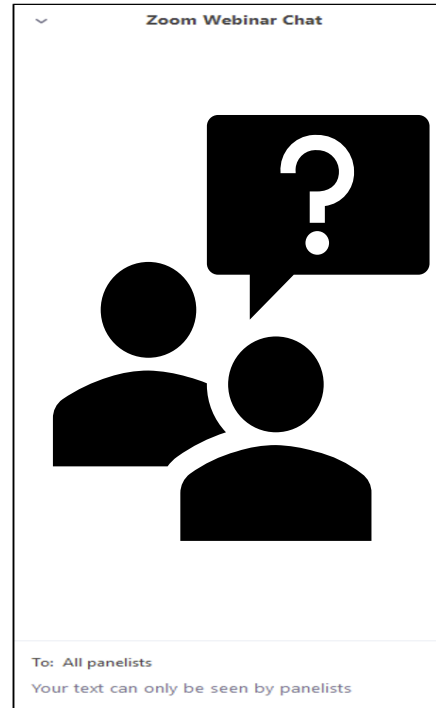
Third Request for Proposals (“2026 RFP #3”)

December 9, 2025

Katie Orlandi, NERA
Rachel Northcutt, NERA

Submitting Questions

- All lines have been placed on mute, but you may submit written questions throughout the presentation
- To submit a question, **please click on the “Chat” icon on the bottom of your screen**; the chat panel will appear on the right; type in your question and click “Enter”



Disclaimer

Any statements herein describing or referring to documents and agreements are summaries only and are **qualified in their entirety by reference to such governing documents.**

These governing documents are:

- The Pennsylvania Public Utility Commission's ("PaPUC's" or "Commission's") Opinion and Order approving UGI's Fifth Default Service Plan ("**DSP V**"), dated February 20, 2025, under Docket Nos. P-2024-3049343 and G-2024-3049351
- Third Request for Proposals (2026 RFP #3) (posted December 1, 2025)
- Edison Electric Institute Master Power Purchase and Sale Agreement ("**EI Contract**") (posted December 1, 2025)

Please see the **RFP website for complete documentation:**

<https://ugidsp.com/>

NERA is the Auction Manager

- To facilitate the management of its RFPs and ensure a transparent process, UGI has retained **NERA to be the Auction Manager** for its RFPs conducted under DSP V
- **NERA's role is:**
 - To be the main point of contact with Bidders
 - To ensure the RFP process, as approved by the Commission, is followed
 - To ensure qualification materials are evaluated equitably and fairly
 - To evaluate Bids on a price-only basis
 - To present the results to the Commission

Agenda

- Overview of DSP V and Product in this Solicitation
- Contract Details and Rates
- RFP Process Details
- Bid Submission Process
- RFP Website
- Questions

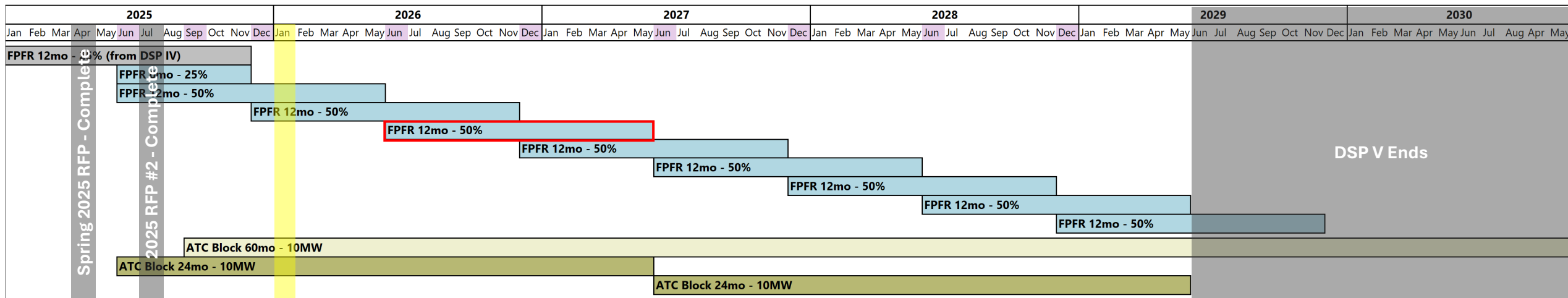
OVERVIEW OF DSP V AND 2026 RFP #3

Overview of DSP V

- **On May 31, 2024, UGI filed its Fifth Default Service Plan with the PaPUC to procure electric default supplies for the period June 1, 2025, through May 31, 2029**
 - Joint Petition for Approval of Non-Unanimous Settlement (October 22, 2024)
 - Commission Opinion and Order approving Joint Petition and DSP V (February 20, 2025)
- **Electric supplies to be procured for UGI's GSR-1 customers that do not elect to take service from an EGS or return to UGI after receiving service from an EGS**
 - Residential and small commercial and industrial customers with peak loads of less than 100kW
 - GSR-2 customers with peak loads greater than 100kW are served by UGI
- **Supply procured generally for the period June 1, 2025, to May 31, 2029,** but some contracts extend beyond May 2029

DSP V Product Schedule

- Two RFPs will be held each year under DSP V, one in winter and one in summer, for ladder and overlapping 12-month full requirements products.
 - Around the Clock (“ATC”) block energy products are also procured under DSP V. An ATC block product is planned to be available next in winter 2027.



2026 RFP #3

One Product Available

- **A single load following full requirements tranche** that will follow 50% of the actual hourly requirements for the GSR-1 Group customers who have not elected a choice supplier, for a 12-month supply period from June 1, 2026, through May 31, 2027
 - Full requirements service includes energy, capacity, ancillary services, certain transmission services (excludes non-market-based transmission services), Alternative Energy Portfolio Standard ("AEPS") requirements, etc.
 - The load following obligation is based upon the total GSR-1 default service customer load share after the application of the ATC block energy-only supply contracts and an allocation of capacity and associated energy from the New York Power Authority
 - A Supplier is paid their winning bid price for each MWh of load served, and the bid is an all-in price in \$/MWh
- The delivery point is UGI Residual Aggregate
- There will be one **(1) winning bidder**

Load Cap for Full Requirements Product

- A load cap will apply to the full requirements product under DSP V
- A supplier cannot serve more than 50% of the hourly requirements procured via full requirements contracts for UGI's GSR-1 Group at any one time
- A supplier that wins a 12-month full requirements product in an RFP cannot bid on this product in the immediately succeeding RFP

Schedule

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Dec 8	9	10	11	12
	Bidder Information Session			Deadline to propose modifications to Standard Forms of Letters of Credit
15	16	17	18	19
22	23	24	25	26
29	30	31	Jan 1	2
5	6	7	8	9
				Deadline to Submit Qualification Materials and Bid Assurance Collateral
12	13	14	15	16
			Bid Submission Training	Capacity Proxy Price confirmed
19	20	21	22	23
			Bid Date	Commission Decision (close of business)
26	27	28	29	30
	Transaction Confirmation fully executed; Performance Assurance Collateral due			

PaPUC Approval Process

- RFP results are **contingent on final PaPUC approval**
- Auction Manager submits confidential report on RFP results to PaPUC
- The PaPUC is expected to issue a decision on the results of an RFP on the day after the Bid Date after receiving the confidential report from the Auction Manager
- Information regarding solicitation released within 15 days of the Bid Date
 - Winning bid price
 - Percentage of total load procured

CONTRACT DETAILS AND RATES

Contract under DSP V

- Edison Electric Institute Master Power Purchase and Sale Agreement (“**EEl Contract**”) between UGI and a winning supplier will control all transactions completed under this 2026 RFP #3
- EEl Contract changes for DSP V:
 - (1) the pull-back of non-market-based transmission charges from suppliers to UGI
 - (2) the guidance on payment for capacity pricing (applicable to 2026/2027 delivery year)
 - (3) the inclusion of per-product fixed-fee performance assurance collateral
- Changes (1) and (2) are reflected in Schedule P of the EEl Contract
- Performance Assurance Collateral provisions in Article 8
- Appendix B of the transaction confirmation includes the PJM Billing Statement line items and identifies the responsible party for each item

**All Bidders who have NOT previously participated in an RFP under DSP V
must sign a new EEl Contract**

Capacity Guidance for Full Requirements Product

- Approved for DSP V, if PJM has not issued a **final capacity price** for a Delivery Year that coincides with a portion of, or for the entirety of, the supply period at least three business days prior to the Bid Date, then Bidders will be instructed to use the most up-to-date capacity price for the UGI zone (**the “Capacity Proxy Price”**) in formulating their bid for the Full Requirements product
- The final capacity price for the 2026/2027 Delivery Year (June 2026 – May 2027) will not be known at least three business days prior to the Bid Date of January 22, 2026
- **Capacity Proxy Price:** The Capacity Proxy Price for the 2026/2027 Delivery Year is expected to be the Preliminary Zonal Net Load Price for the PPL zone in PJM’s Base Residual Auction (“BRA”) for the 2026/2027 Delivery Year
- Auction Manager will confirm the value of the Capacity Proxy Price for the 2026/2027 Delivery Year three (3) business days prior to the Bid Date
- As described in the transaction confirmation, in each month during the supply term, for those months that are also months covered by the 2026/2027 Delivery Year, a winning supplier will be compensated (or charged) based upon the difference between the Capacity Proxy Price and the final capacity price from PJM multiplied by the supplier’s capacity obligation

Credit Requirements

- The winning Supplier must post **Performance Assurance Collateral**:
 - **\$175,000** for the full requirements tranche
- Performance Assurance can be provided in the form of a Letter of Credit or cash
- The standard form of the Performance Assurance Letter of Credit is available on the Documents page of the RFP website
- Performance Assurance Collateral must be posted at the time of execution of the contract documents following the Commission decision

AEPS Requirements

- Suppliers are responsible for providing **Alternative Energy Credits (“AECs”)** during the term of the EEI Contract for UGI to comply with the AEPS Act, as well as other Orders, regulations and rules
- Each AEC is issued for each MWh of generation from a qualified alternative energy system
- All solar credits must be compliant and eligible to be retired in Pennsylvania in accordance with implementation of Act 40 of 2017; all Tier II credits must be compliant and eligible to be retired in Pennsylvania in accordance with implementation of Act 114 signed into law in November 2020
- If AEPS requirements change, Suppliers are responsible for complying with any new obligations

	Percent of Total Retail Electric Sales		
Reporting Period	Tier I	Solar Tier I	Tier II
6/1/26 – 5/31/27	8.00%	0.5000%	10.00%

Rate Translation: Determination of Retail Rates

- The Default Service **rates for the GSR-1 Group** are calculated on the basis of prices determined through the RFP
- Rates also incorporate a quarterly true-up and administrative costs
- UGI offers a net-metering program to GSR-1 and GSR-2 customers. Only net metering customers with a supply peak load impact that is assessed to be less than 100 kW will be included in the GSR-1 group.

New York Power Authority Contract

- Under a multi-state arrangement, UGI receives for the benefit of its GSR-1 customers an annual allocation of capacity and associated energy from the St. Lawrence hydroelectric project operated by the New York Power Authority (NYPA) and administered by the Allegheny Electric Cooperative, Inc as NYPA's bargaining agent
- Historical NYPA hourly load data and recent MW allocation data is posted to the RFP website
- The load following obligation for the full requirements product is based upon the total GSR-1 default service customer load share after the application of any ATC block energy supply contracts and after an allocation of capacity and associated energy from the New York Power Authority
 - Suppliers of a full requirements tranche are not responsible for any services related the NYPA allocation

RFP PROCESS DETAILS

Qualification Materials Due January 9, 2026, by 12PM (Slide 1 of 2)

1. Contact Information Form (Attachment 1)

- Provide basic contact information for up to three (3) representatives of the Bidder
- Representatives serve as main points of contact and receive all correspondence related to RFP

2. PJM Qualification Certification Form (Attachment 2) & Related PJM Documents

- Bidder certifies that it is a member of PJM Interconnection, LLC ("PJM") and is qualified as a market buyer and market seller in good standing
- Signature pages of the Reliability Assurance Agreement and Operating Agreement with PJM

There is an abbreviated process available for returning Bidders

Qualification Materials Due January 9, 2026, by 12PM (Slide 2 of 2)

3. **Partially executed EEI Contract (if an EEI Contract has not already been executed by the Bidder as a result of participation in an RFP under DSP V)**

- Contact information in the Cover Sheet of the EEI Contract must be complete, page 10 of the document should be signed, and if applicable, the name of the Guarantor should be provided on page 6
- Acceptable Modifications to the Cover Sheet of the EEI Contract available on the RFP website
 - A Bidder that names a Guarantor in Article 8.2(e) of the Cover Sheet may uncheck Option A in 8.2(a)
 - A Bidder that indicates it will not have a Guarantor in Article 8.2(e) of the Cover Sheet may uncheck Option B in 8.2(a)

4. **Additional Information Required from Bidders submitting Cash as Bid Assurance Collateral**

- Name of entity to which cash should be returned, W-9 for said entity, cash return request (see Cash Supplement - Attachment 3)
- Acknowledge conditions under which UGI may draw upon cash (see Cash Certifications Form - Attachment 4)

Abbreviated Qualification Process for Returning Bidders

- Bidders that submitted complete qualification materials in a prior RFP held under DSP V can participate in an **abbreviated qualification process**
- Auction Manager holds on file a Bidder's previously submitted qualification materials
 - Returning Bidder letter detailing abbreviated process provided on December 1, 2025
- Abbreviated qualification materials:
 - Contact Information Form (Attachment 1)
 - Email statement confirming certifications in PJM Qualification Certification Form remain valid
 - As needed, Signature pages of the Reliability Assurance Agreement and Operating Agreement with PJM
 - Email statement confirming information in the most recently provided Cover Sheet of the EEI Contract remains up-to-date and accurate, or provide an updated Cover Sheet as needed
 - Bid Assurance Collateral in a fixed amount of \$75,000 in the form of cash or Letter of Credit
 - Additional information is required for Bidders electing to submit cash as Bid Assurance Collateral (Attachments 3 & 4)

**Deadline to submit qualification materials for all Bidders is
Friday, January 9, 2026, by 12PM ET**

Bid Assurance Collateral

- All Bidders must provide Bid Assurance Collateral in the form of cash or Letter of Credit in a **fixed amount of \$75,000**
- If submitting a **Letter of Credit**:
 - Must use standard form, or standard form incorporating **only approved modifications** acceptable to UGI and posted to the RFP website
 - Submitted as an **electronic PDF file via electronic means only** to the Auction Manager at UGI-DSP@nera.com
 - Hardcopies will **NOT** be accepted
- If submitting **cash**:
 - Must provide name of entity to which cash should be returned, W-9 for said entity, cash return request (**see Cash Supplement - Attachment 3**)
 - Must acknowledge conditions under which UGI may draw upon cash (**see Cash Certifications Form - Attachment 4**)
- Instructions for submitting Bid Assurance Collateral are provided on the Documents page of the RFP website

Modifications to Standard Forms of Letters of Credit

Due December 12, 2025, by 5PM ET

- If a Bidder chooses to submit a Letter of Credit as Bid Assurance Collateral or Performance Assurance Collateral, the Bidder must use the standard forms posted to the RFP website and may only include modifications that are acceptable to UGI
- **Bidders may request modifications to the standard forms of the Letters of Credit:**
 - Proposed modifications should be submitted substantially in the form of the standard form using tracked changes in Microsoft Word
 - Only one (1) draft Bid Assurance Letter of Credit and only one (1) draft Performance Assurance Letter of Credit will be considered per Bidder
 - Submitted by email to UGI-DSP@nera.com
- **Deadline to propose modifications is 5 PM ET, December 12, 2025**, and responses to proposed modifications are provided by December 19, 2025
- Preliminary lists of acceptable modifications to each of the standard forms of the Letters of Credit are available on the RFP website
- **Final lists of acceptable modifications will be posted to the RFP website by December 19, 2025**

Qualification Materials Review Process

- The Auction Manager will review submitted qualification materials and send a notice by email acknowledging receipt to the individuals named in a **Bidder's Contact Information Form (Attachment 1)**
- Notices from the Auction Manager will indicate if materials are complete or incomplete, in which case additional information will be required from the Bidder
- If deficiencies are noted, Bidders are advised:
 - On the same day if materials received before 12PM ET
 - By 12PM ET on the next business day otherwise
- Responding to deficiencies:
 - **NOT related to Bid Assurance Collateral:** a Bidder will generally have until the initial qualification materials deadline (January 9, 2026, by 12PM ET) or one (1) business day to respond to a first deficiency notice, whichever comes later
 - **Related to Bid Assurance Collateral:** a Bidder will have until 12PM ET on the initial deadline (January 9, 2026, by 12PM ET), or until 6PM ET on the second business day following the business day on which a deficiency notice is sent, whichever comes later, to respond.

Auction Manager will Provide Bid Form to Bidders

- Only Bidders with qualification materials, including Bid Assurance Collateral, that are fully complete and compliant with the RFP by 6PM ET on **Wednesday, January 21, 2026**, may submit bids
- The Auction Manager will notify a Bidder once its qualification materials are complete
- Bidders will be provided:
 1. **Customized Bid Form** and instructions for bid submission
 2. **Confidential login information** to use secure file transfer system during training and to submit bids on the Bid Date
- Bids must be submitted using the Bid Form provided by the Auction Manager, and bids must be submitted according to the instructions provided by the Auction Manager, to be considered
- Bids will only be evaluated if the Bidder has received notification from the Auction Manager that the qualification materials are complete, and the Bid Assurance Collateral has been accepted

BID SUBMISSION PROCESS

What is a Bid?

- Bids are submitted on the **Bid Date: January 22, 2026**
- Bids must be submitted using the Bid Form provided by the Auction Manager
- A Bidder submits a fixed bid price in **\$/MWh** for the entire supply term
 - A bid price will be automatically **rounded** to the nearest cent
- Bids will be evaluated by the Auction Manager on a **price-only** basis

Bid Form

Section 1. Bidder Information:

Supplier Name: Example Supplier LLC
Contact Name: John Smith
Contact Phone: XXX-XXX-XXXX

General Information tab:

- Enter contact information
- Complete certification

Section 2. Product Information

UGI is seeking quotes for the following product:

A single load following full requirements tranche, which will follow 50% of the actual hourly requirements for the GSR-1 Group for a 12-month supply period. The load following obligation for the full requirements product is based upon the total GSR-1 Group load share after the application of any ATC block energy supply contracts and after an allocation of capacity and associated energy from the New York Power Authority.

Product	12-month Fixed Price Load Following Full Requirements
Term of Delivery	June 1, 2026 - May 31, 2027
Supply Type	Fixed Price Load Following Full Requirements Service
Delivery Point	UGI Residual Aggregate

Section 3. Complete and Sign Certification:

I, John Smith, certify under penalty of perjury that I am authorized to submit these bids.

By affixing my electronic signature below, I understand and agree with the following: Bids must remain open until the close of business (5:00 p.m. E.T.) on January 23, 2026. The winning bidder has two business days following PaPUC Decision to execute the Transaction Confirmation. Any bid is binding until five (5) business days after the Bid Date.

Example Supplier LLC
Company Name

John Smith
Signature

UGI Utilities, Inc. – Electric Division
Default Service Plan V – Third Request for Proposals ("2026 RFP #3")
Bid Form
BID DATE – January 22, 2026

Supply Type: Fixed Price Load Following Full Requirements Service
Delivery Point: UGI Residual Aggregate

Section 1. Bid for Load Following Full Requirements product

Full Requirements tab:

- Enter bid price

- A 'Bid' is a price in \$/MWh.
- A 'Bid' is rounded to the nearest cent.
- If you are not submitting a Bid for this product, leave the cell empty. **Do NOT enter a (0) or an 'X'.**

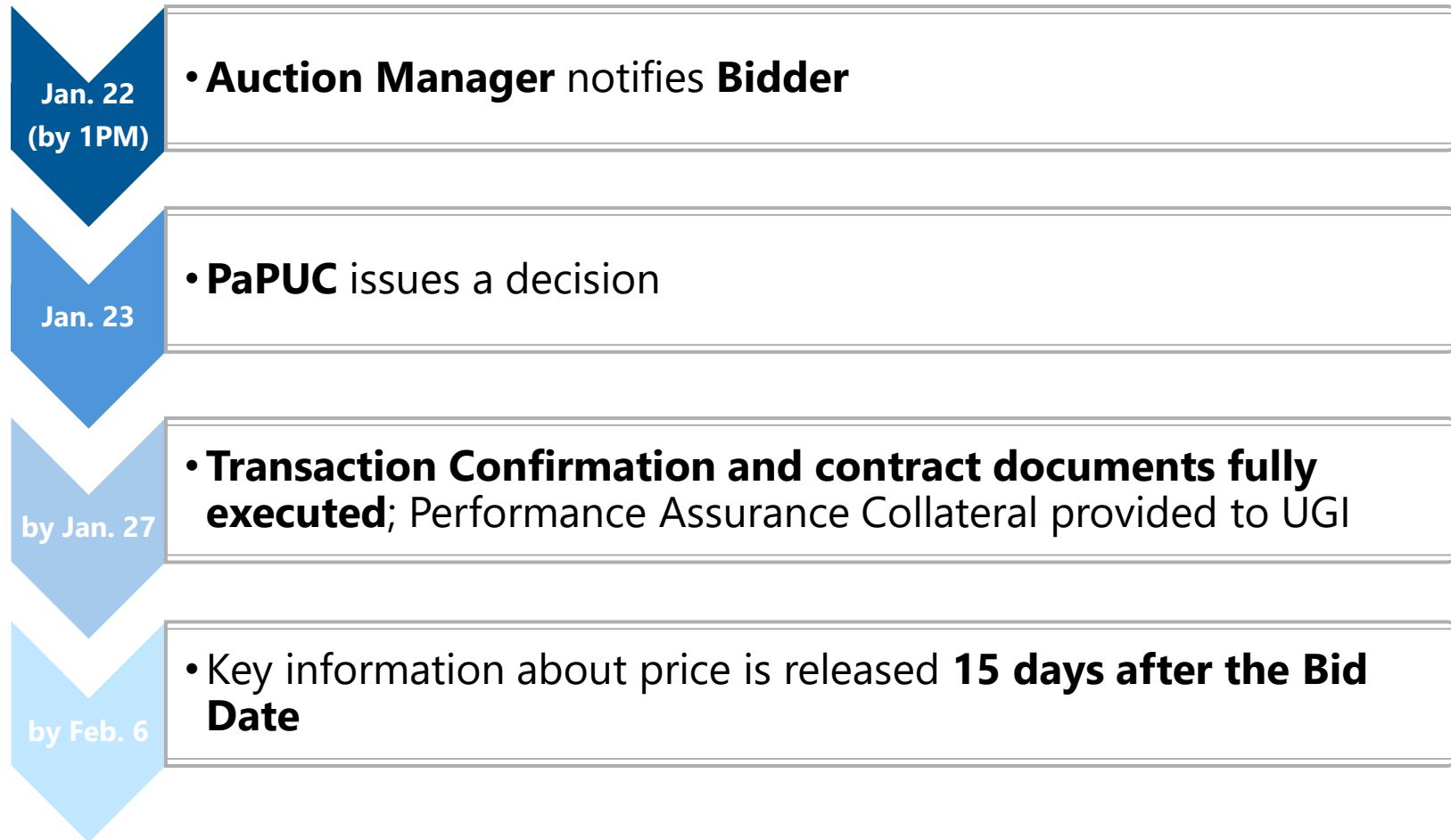
Product	12-month Fixed Price Load Following Full Requirements
Term of Delivery	June 1, 2026 - May 31, 2027
Bid (\$/MWh)	

Bid Date Process

- **Bids must be submitted between 9AM and 11AM on the Bid Date: Thursday, January 22, 2026**
 - Bids must be submitted online through a secure file transfer system or submitted via email to UGI-DSP@nera.com
 - Auction Manager confirms receipt of the Bid Form by phone within 30 minutes of receipt
 - Auction Manager contacts the individual named in the Bid Form to provide this confirmation
- **Bidders have an opportunity to correct errors. Bidders are encouraged to submit early for this reason!**
- Bidders will have at minimum **10 minutes** to resubmit a non-conforming Bid Form
- By 1PM on the Bid Date, Auction Manager determines lowest-priced bid and informs bidders whether or not they are the provisional winner

**Bidders may participate in a Bid Submission Training session on
Thursday, January 15, 2026**

Post-Bid Process



RFP WEBSITE

RFP Website: ugidsp.com

■ Documents

- RFP and Contract documents
- Qualification Materials (Attachments 1 – 4)
- Credit documents
- Data (historical hourly load, PLC, customer counts, PJM charges, and NYPA hourly load)

■ Calendar

■ FAQs

■ Announcements

■ Contact Us

■ Archives



UGI Utilities, Inc. - Electric Division
Default Service Plan Website

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[AECs RFP](#)

Documents

This page provides important documents and information, including the qualification materials, for the current RFP as they become available.

Documents for past solicitations are available on the [Archives](#) page.

RFP Documents

- [RFP \(12/1/2025\)](#)
- [Qualification Materials - Attachments \(12/1/2025\)](#)
- [Qualification Materials Review Process \(12/1/2025\)](#)
- [Illustrative Bid Form \(12/1/2025\)](#)

Contract Documents

- [EEI Contract \(12/1/2025\)](#)
- [Performance Assurance Letter of Credit \(12/1/2025\)](#)
- [Preliminary Acceptable Modifications to Performance Assurance LC \(12/1/2025\)](#)
- [Acceptable Modifications to Cover Sheet of EEI Contract \(12/1/2025\)](#)
- [Transaction Confirmation \(12/1/2025\)](#)

Credit Instruments

- [Instructions for Submitting Bid Assurance Collateral \(12/1/2025\)](#)
- [Bid Assurance Letter of Credit \(12/1/2025\)](#)
- [Preliminary Acceptable Modifications to Bid Assurance LC \(12/1/2025\)](#)
- [Sample Request for the Return of Cash \(12/1/2025\)](#)

Data

- [Data \(12/5/2025\)](#)

Regulatory Documents

- [Opinion and Order \(2/20/2025\)](#)

Contact Us: Register

- **Register** to receive email announcements from the Auction Manager (UGI-DSP@nera.com)
 - Provide name, company, email, phone
 - Indicate for which product(s) you'd like to receive announcements

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AECs RFP

To receive updates and information regarding UGI's RFPs by email, please provide the following information and hit **Submit**. Fields marked with an * are required.

Name *

Company *

Title

Email *

Phone *


Alternate Phone

RFP

☐ Full Requirements / Block

☐ AECs

☐ I'm not a robot


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Submit

Contact Us: Ask a Question

- **Questions** can be submitted using the automated form on the RFP website
- Questions can also be sent by email to the Auction Manager at UGI-DSP@nera.com
- Bidder questions will generally be answered within two (2) business days
- FAQs posted to RFP website (without identifying information)

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To ask a question, please use the automated form below or email the Auction Manager at ugi-dsp@nera.com.

Name *

Company *

Email *

Question / Comment *

☐ I'm not a robot  reCAPTCHA
Privacy - Terms

Submit

Contact the Auction Manager Team

**NERA
Auction Manager
For UGI's DSP V
Contact us by email at UGI-DSP@nera.com**

**If providing a Bid Assurance Letter of Credit,
it must be sent electronically
to the Auction Manager by email at
UGI-DSP@nera.com**

QUESTIONS?

Submitting Questions

- To submit a question, **please click on the “Chat” icon on the bottom of your screen**; the chat panel will appear on the right; type in your question and click “Enter”

